



## TRUTHFUL TAXES

Tax Partner opportunities for self-driven entrepreneurs.

TRUTHFUL TAXES has provided superior online on the go tax and financial services since 2008.

# TRUTHFUL TAXES TAX PARTNER OPPORTUNITY



Tax  
Preparation  
on The Go

## ARE YOU READY FOR TRUTHFUL TAXES ON THE GO!

- Prepare and File Taxes on The Go.
- No Store or Home Office Needed.
- Low Partnership Cost.
- Direct Deposit Daily and Weekly of Tax Prep Fees.
- No CPA, ERO or Enrolled Agent Licenses Required.
- Become IRS and State Certified Tax Preparers.

TRUTHFUL TAXES

[WWW.TRUTHFULTAXES.COM](http://WWW.TRUTHFULTAXES.COM)

TRUTHFULTAXES

TAX  
PARTNER  
BROCHURE  
2021

# Tax Products and Tax Solutions.

## A BREAKTHROUGH RESOLUTION TO THE TAX PARTNERSHIP INDUSTRY

Traditional Tax Partnerships Requires A Store Front. (No Store Front Needed)

File Taxes For Clients In Any State While Being Anywhere Remote.

Collect Preparation Fees Through Our Bank Related Products

Earn a years' worth of income in 120 days. Relax the rest of the year. Work for yourself and be your own boss. The Convenience of working from home or working while drinking coffee at a café. There is nothing like making your own decisions and getting paid. **WELCOME TO TRUTHFUL TAXES TAX PARTNERSHIP PROGRAM.**

- YOU WILL BE A LICENSED IRS AND STATE TAX PROFESSIONAL
- KEEP %85 PERCENT OF ALL SALES
- LIVE CUSTOMER SUPPORT FOR ALL TAX RELATED QUESTIONS
- LIVE SOFTWARE SUPPORT (ZOOM)

## All Tools Necessary Will Be Provided For Success

### Tax Partnership Fees:

- Initiation/Set Up Fee: \$3,000  
Compared To **HR Block \$149,000**  
Compared To **Jackson Hewitt \$105,000**
- Royalty Fee: 15% Flat fee on all sales  
Compared To **HR Block 60%**  
Compared To **Jackson Hewitt 21%**
- Annual Fee: \$3,000 Paid In 12 Installments  
Compared To **HR Block \$20,000**  
Compared To **Jackson Hewitt \$10,000**
- No Yearly Marketing Fees
- No Renewal Initiation Fees
- **(Example) \$413 Tax Prep and Filing Fee Minus %15 Royalty Fee = \$351.05 For You and \$61.95 For TRUTHFUL TAXES**

### What Will Be Provided From Set Up Fee:

- 5 Years of Professional Tax Preparation Software. (\$3750 Value) Licensed By The IRS and State Agencies
- 5 in person / online training courses to get you familiar with the software and all schedules. (10 Hours each session) 50 Total Hours. Live Dedicated Tax Partner Support 365 days a year. Online Training University to strengthen your tax preparation skills.
- Unlimited Federal and State E-files at no additional cost.
- High Performance Secured Laptop Provided.
- IRS and State Tax Professional Licenses.
- Work Printer.
- All Promotional Material and Bank Product



### CUSTOM SOLUTIONS

There is not a situation we have not handled or have not seen. Feel confident we will be able to help the Tax Partners with all your questions asked to get you right on track. Franchise owners will have the support services designed to grow and maximize profits.



### WEB SOLUTIONS

TRUTHFUL TAXES has a fast-online registration process for all new clients. Franchise owners will receive instantly new client registrations to be processed within minutes of receiving.



### EBUSINESS SOLUTIONS

TRUTHFUL TAXES have every platform ready for you to collect your tax preparation fees and filing fees. Invoice electronically or recover your fees



WE'VE MASTERED THE ON THE GO TAX PREPARATION. ARE YOU READY?

13 Years of Trusted/Accurate Online Tax Preparation



## TAX PARTNER PROGRAM FREQUENTLY ASKED QUESTIONS



### 1. What is the \$3K annual fee for?

This is for downloading the new software every year to the laptop. A new license will need to be bought per platform installed. They charge our account and we charge you monthly. Licensing Fees also cover the cost of your DROPBOX Business License, E Signature Software and Dedicated Live Customer Support to assist you with questions regarding Tax Returns to be filed.

#### 1 a. How do you pay for it?

Monthly at \$250 Per Month via direct debit from bank account of choice or in full in one payment.

### 2. What states are the licenses valid for?

You're Licensing (IRS PTIN and NYPTIN) Is Valid For All 50 States :)

#### 2 a. Are you required to take CEU (Continuing Education Courses) to maintain the license?

Yes, every year you are required to take at least 20 hours minimum of Federal and NY online courses to reactivate and renew your licenses.

#### 2 b. Are you required to register to the state & pay a fee?

Yes, by law this must be done for NY State and its \$100 annually to renew your NYPTIN.

### 3. Do you need to set up a business/EIN or can you do this independently?

You will not need to set up a business nor obtain an EIN. You will be paid as an independent contractor licensed by the IRS with a PTIN and New York State with a NYPTIN and will be paid by 1099 at the end of the year for the total sum minus all fees paid to TRUTHFUL TAXES for Income Tax Filing Purposes.

### 4. Do you get a 1099 from the IRS?

The company TRUTHFUL TAXES will be providing a 1099 for all the sum made.

### 5. How is the company paid the royalty fees?

TRUTHFUL TAXES will collect all fees then deposit your net fees after all company fees collected and direct deposit daily or weekly.

### 6. Is it safe to assume after every year, you will have to pay for the software again (\$3,000)?

Every year the software needs to be renewed and purchased so if you do this for 30 years that's 30 charges of \$3,000 saying the software cost will never go up which we highly doubt.

### 7. Are all the fees associated with the Tax Partnership Program Tax Deductible?

All company fees and cost for the course and software purchase will all be completely written off as they are business expenses associated with making your money, so guess what..... "You Actually Never Paid" we will be writing the cost off on your 1099 for you. :)

### 8. What does the \$3,000 set up fee cover?

The set-up fees covers all cost associated with getting the individual prepared and all material needed to become a licensed tax preparer with the IRS and New York State. A laptop will be included as well as printer and mouse and basic marketing material business cards, personal email domain (yourname)@truthfultaxes.com etc.

### 9. Will you be providing the clients as well?

No, all clients will need to be obtained by the tax partner themselves. We will assist as much as possible with helping you get clients by listing your professional tax profile on our website and social media pages so that you can obtain clients organically through our influence on social media and the world wide web.

